

MICHELE A. WEILL, M.B.A.

Sr. Vice President / Los Angeles County Manager

Born and raised in the San Fransisco Bay Area, moved to Los Angeles over 25 years ago. My passion is working with people and impacting lives on a daily basis. This philosophy has enabled me to successfully manage a Fortune 300 company, while maintaining productivity profitability, and a consistent company culture in our local operation. I have over 30 years of management experience, with a proven track record of market share & profitability.

Contact



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Michele Weill



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Our Precepts

- Autonomy & Entrepreneurship
- Bias for Action
- Customer-Oriented & Motivated
- Minimize Bureaucracy
- Employee Ownership
- Highest Standard of Conduct

Education



Pepperdine University, Graziadio Business School, Master of Business Administration, 2016



University of San Francisco, Bachelor of Science Business Administration, Emphasis in Marketing, 1988

Experience

8/88 to 9/90	9/90 to 7/97	8/97 to 8/98	8/98 to 3/05	3/05 to 1/09	1/09 to 1/2024	1/2024 to Present
Fleischmann's	World Savings & Loan	North American Title	Southland Title	LandAmerica	Lawyers Title	Lawyers Title
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	Marketing Manager	Sales Executive	Asst. Sales Manager	Sales Manager	Vice President	Sr. Vice President
	Production Coordinator	Lender Specialist	Marketing Manager		LA County Sales	LA County Manager
	Mortgage Brand Consultant		Sales Training & Development Coordinator		Manager	

Key Skills (Areas of Expertise)

Business Process Improvements

Technology Integration

Business Continuity Implementation Strategic Planning & Development **Budgeting & Cost Control Engagement Systems** Company Culture **Customer Service Improvements**

Productivity & Performance Management Resources Planning

Vendor & Contract Management

Innovation, Technology & Data Services